

Table 19. General action plan for Nyabyumba Farmers Group enterprise, Uganda^a.

Area of intervention	Activities	Expected outcome	Actors responsible	Timing	
Marketing	Identify, contract, and organise transport for potatoes to Kampala	Low transport costs, and regular supply	NFG management	2 nd May 2003 and ongoing	
	Develop and maintain contact with Nando's purchasing department	Targets for delivery and future production established	NFG management, Africare, UNSPPA	Weekly from 5 th May 2003 and ongoing	
	Identify alternative market outlets for ware potatoes and for rejects	Strengthen the sustainability of the enterprise	NFG management, UNSPPA	Jan 2004	
	Negotiation with Nando's and finalisation of the buying contract	Consolidation of the farmer-buyer relationship	NFG management, Africare, UNSPPA	10 th May 2003	
Business organisation	Register group with local authorities	Access to NAADS service provision and bank account	NFG management	2 nd June 2003	
	Open a bank account	Safe management of resources, access to payments by Nando's	NFG management	10-12 th June 2003	
	Establish a group savings fund	Access to credit	NFG management, Africare	15 th June 2003	
Production	Train leaders and group members on enterprise management and administration	Effective management of the enterprise	NFG members, Africare, CIAT	June-Oct 2003	
	Develop staggered planting schedule	Continuous supply of potato	NFG members, Africare	10 th July 2003	
	Adjust planting spacing practices to produce larger potatoes	Fewer rejects of undersized potatoes	NFG members, Africare, NARO	10 th July 2003	
	Train group members on ware potato management techniques	Enhanced skills of members in ware potato production	NFG members, Africare, NARO	15 th Sept-Nov 2003	
	Arrange with NARO for research on seed of identified varieties for Nando's	Access to improved potato varieties	NFG management, NARO	12 th Sept 2003 and ongoing	
	Multiply desired varieties	Sufficient seed to plant	NFG members	10 th Oct 2003	
	Identify and implement micro-irrigation on uplands	To ensure quality production during the dry season	NFG management, Africare	2 nd Dec 2003 and ongoing	

(Continued)

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Area of intervention	Activities	Expected outcome	Actors responsible	Timing
Post harvest handling	Rent warehouse for potato storage	Bulked production for collective marketing	NFG management	25 th July 2003
	Purchase weighing scale Train group members on sorting, grading, and packing procedures	Control of sales Members gain new skills in post harvest handling	NFG management NFG members, Africare	July 2003 20 th July 2003 and ongoing
Monitoring	Establish a monitoring scheme to support the enterprise's start up	Effective management and growth of the enterprise	NFG management, Africare, CIAT	20 th July 2003 and ongoing

- a. NAADS = National Agricultural Advisory Development Service.
 NARO = National Agricultural Research Organisation of Uganda.
 UNSPPA = Uganda National Seed Potato Producers Association.

Table 20. Detailed “portion only” of action plan for the Nyabyumba Farmers Group, Uganda.

Detailed activities	Activities	Expected outcome	Actors responsible for monitoring	Timing
Marketing	Arrange meeting with buyer to negotiate contract price and volumes	Arrange for continuous supply at fixed cost during year	Charles N, Anthony K	2 nd May 2003
	Develop and maintain contact with Nando's purchasing department	Targets for delivery and future production established	Anthony K	Weekly from 5 th May 2003 and ongoing
	Survey for transport options to take potatoes to Kampala	Find best prices of transport for potatoes to Kampala	Mary J	5 th May 2003
	Develop business plan and check with local accountant	Fine tuning of business planning and verification	Mary J Account Nigel B	5-10 th May
	Identify alternative market outlets for ware potatoes and for rejects	Strengthen the sustainability of the enterprise	Charles N, Anthony K	July 2003, and on visits to Kampala
	Plan to develop schedule for staggered planting	Continuous supply of potato	John P, Africare	15 July 2003
	Procure seeds for planting	Prepare list of all seed potato recipients	Aran Christopher, Anjesi Geoffrey.....	15 July 2003
	Identify and prepare land	Based on seed potato recipient list	Emalis Charles,	20 th July 2003
	Plant initial 2 ha for initial harvesting to supply first contract as agreed	Based on seed potato recipient list	Aran Christopher, Anjesi Geoffrey.....	
	Experiment to adjust planting spacing practices to produce larger potatoes	Fewer rejects of undersized potatoes	Samuel J	15 th August 2003
Production	Identify land, and supply seed for seed planting period	Next stagger of planting	Aran Christopher, Anjesi Geoffrey.....	July 2003
	Train group members on ware potato management techniques	Enhanced skills of members in ware potato production	Charles N, Dr Tony K, Charles M	Sept–Nov 2003
	Arrange with NARO for research on seed of identified varieties for Nando's	Access to improved potato varieties	Dr Tony K, Matt V, Mary B	12 th Sept 2003 and ongoing
	Set up seed planting area	Land preparation for second year seed	Micheal P, Jane H	15 th Sept 2003
	Multiply desired varieties	Sufficient seed to plant	Josephine I, Mary Q	Oct 2003
	Identify and implement micro-irrigation on uplands	To ensure quality production during the dry season	Dr Tony K, Samuel J	2 nd Dec 2003